

Introducing Imperial Dade

The largest independent distributor of foodservice disposables, janitorial supplies and equipment, serving the United States, Puerto Rico and the Caribbean.

Fifteen state-of-the-art facilities throughout the United States and Puerto Rico providing next-day delivery

- Two corporate headquarters
 - Jersey City, New Jersey: LEED Certified and GMP compliant, 535,000 sq. ft. facility with 85 loading docks
 - Miami, Florida: 220,000 sq. ft. facility with 28 loading docks
- Additional distribution centers with a total of 1.9 million sq. ft. of warehouse space

Top-quality foodservice packaging, paper products, janitorial supplies, chemicals, and equipment from world-class manufacturers

- 15,000 items in stock
- Custom print and special order products available
- 600 supplier partners

Online ordering portal with 24/7 real-time access

- Fully customizable shopping lists
 - Item SKU, description, image, case pack, price, and inventory detail
- Order history access
 - Past order detail and PODs
 - Ship-to, ship-date, and invoice date
 - Email invoices and confirmations
 - A/R balance information
- 24/7 reporting available for download to PDF or Excel
 - Usage reports available by month, quarter, and annual
 - A/R reports
 - SDS reports

Free on-site training programs

- Custodial procedures
- Chemical safety
- Floor care procedures including hard floor, carpet, and stone
- Laundry, housekeeping, and warewashing procedures
- Infectious disease control and blood borne pathogen clean-up
- Food safety and kitchen sanitation

Equipment and machine repair department

- Free pick-up and delivery
- Free repair estimates
- Free loaner equipment and machines during maintenance and repairs
- Free on-site equipment demonstrations and training

Dispenser systems and installation programs

- Free towel, tissue, and soap dispensers on most proprietary brands
- Free chemical mixing stations on most proprietary brands
- Free installation



Victoria Bay brand products

- Foodservice disposables
- Towel and tissue products
- Cleaning chemicals including Greensafe™ third-party certified products
- Gloves
- Janitorial supplies and equipment



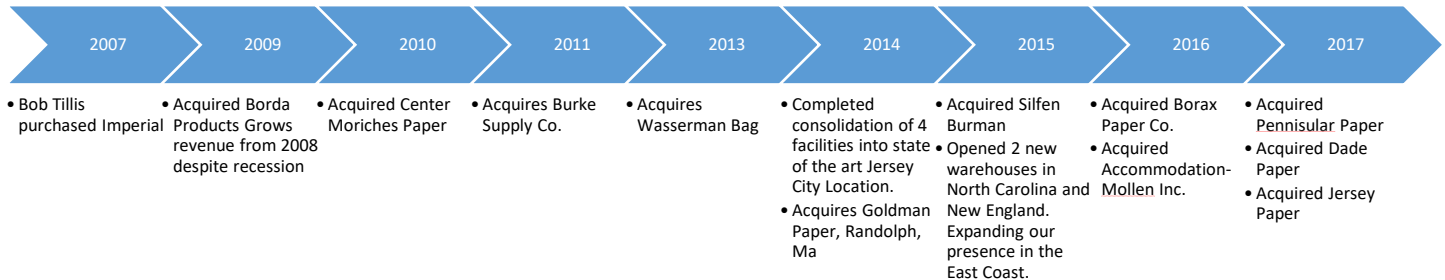
Sustainability efforts and reporting programs

- LEED Certified facility
- LEED Accredited Professionals on staff
- Carbon footprint reduction consulting
- Green spend reporting
- Carbon disclosure reporting
- Greensafe™ program including sustainable foodservice packaging, third-party certified chemicals, microfiber products, and LED lighting



Imperial Dade Background & Capabilities

Imperial Dade is the largest independent distributor of food service products and janitorial supplies on the East Coast. We are an established 80-year-old business that was purchased by Robert Tillis in 2007. Since then, the New Jersey-based company has increased its number of clients to 6,000+ and has acquired eleven companies. In 2008, Robert's son Jason joined the company and became president in 2011.



In 2014, Imperial made a major jump towards futuristic growth when we consolidated all of our metropolitan locations at the time into the current day state-of-the-art facility in Jersey City, NJ.

Imperial Dade, Jersey City, NJ | 255 Route 1 & 9, Jersey City, NJ 07306

- Located only 3 miles from New York City
- 535,000 square feet
- 85 loading docks
- 49,000 pallet positions
- 20,000 different SKU's (amounting to 1,000,000+ cases in inventory)
- LEED Certified for Core & Shell Development maintained by the U.S. Green Building Council (USGBC) and administered by the Green Building Certification Institute (GBCI)
- Company run fleet of trucks
 - 120 straight trucks
 - 25 tractor-trailers
 - Driving pool of over 150 individuals.
- Food Safety and GMP Compliant. This certification shows that the Jersey City location is in accordance with the Food Safety Modernization Act (FSMA 2011) and the Code of Federal Regulations for Good Manufacturing Processes (GMP 21 CFR Part 110)

In 2017 the Imperial Dade partnership began allowing us a greater geographic coverage and ability to serve a broad customer base. This partnership expanded our reach into the Southeast and Mid-Atlantic markets and we added an additional headquarters in Miami, FL. We can offer **next day delivery from Boston, MA to Southern Florida.**

Imperial Dade, Miami FL. | 9601 NW 112th Avenue, Miami, FL 33178

- 220,000 square feet
- 24 loading docks
- 44 straight trucks
- 12 tractor trailers

The geographic location of all Imperial Dade warehouse facilities are a key to the foundation of this Supply Partnership.

Imperial Dade has zero geographical limitations and/or volume restrictions for your locations and future growth.



Miami



Orlando



Jacksonville



Facilities



Two corporate headquarters:

Jersey City, NJ: LEED Certified and GMP compliant, 535,000 sq ft facility with 85 loading docks

Miami, FL: 220,000 sq ft facility with 24 loading docks

Bermuda

Food Safety GMP Compliant

Imperial Dade is GMP (Good Manufacturing Practices) Compliant and meets the standards of the FSMA (Food Safety Modernization Act).

How Imperial Dade remains GMP Compliant:

- We have a full-time Safety & Compliance Manager
- We conduct internal monthly GMP Inspections, as well as annual ASI Food Safety audits to ensure all standards and regulations are met
 - Areas of inspection include:
 - Housekeeping
 - Record keeping
 - Personnel practices
 - Equipment maintenance
 - Sanitation procedures
 - Allergen control
 - Food Safety Plan
 - Safety & GMP Handbook
 - Security
- We utilize approved vendor processes to ensure all goods are coming from high quality facilities
 - Suppliers are required to complete quality questionnaires
- Imperial is registered with the FDA because we do supply food products (salt, pepper, condiments, etc.)



Technology Capabilities

Imperial Dade owns our own ERP software as well as having our own in-house IT staff of roughly 10 employees. We have our own internal ordering system, EDI & FTP capabilities & the ability to interface or integrate with any software platform that our customers use. Direct benefits that we have found for any of the above capabilities are:

- Cost Savings → staffing/employee costs as well as products
 - Time/Labor savings for all parties involved
 - Day-to-day ordering, new employee training
 - Increases your buying power
- Increases employee production and strengthen relationships
- Absolute control and visibility over the company's ordering & billing

Our technology capabilities at Imperial Dade is a direct benefit to our service. Everything is scanned thru via RF technology, meaning we know where every case is at all times.

We have a labeling system that can be specific to your needs. If you want your orders separated by store location or department, we can do that based on the pallet for delivery, by the end of the year we will have these labels on every single case on that order. See example below.











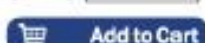


Account for A-Really-Really-Long-Name-Will-Go-Here ▼

Search Results

Sort by: Relevance ▼

Shopping Cart Total: \$X,XXX.XX | Remaining Budget: \$X,XXX.XX

-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345 | Customer Item #: ABC12345 | Pack of 500 | ★ Add to Favorites
[See More Items: Catalog Category Name, Catalog Category | More Info...](#)
 List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description Goes Here and is in Upper and Lowercase**
Item #: ABC12345 | Customer Item #: ABC12345 | Case of 999 | ★ Add to Favorites
[See More Items: Catalog Category Name, Catalog Category | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description Will Go Here and Should be in Upper and Lowercase**
Item #: ABC12345 | Customer Item #: ABC12345 | Pack of 25 | ☆ Favored Item
[See More Items: Catalog Category Name, Catalog Category, Catalog Category | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description in Upper and Lowercase**
Item #: ABC12345 | Customer Item #: ABC12345 | Each contains 1 | ★ Add to Favorites
[See More Items: Catalog Category Name, Catalog Category | More Info...](#) List Price: **\$000.00**
Quantity:
  **Add to Cart**


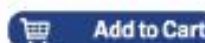

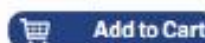

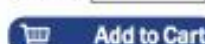



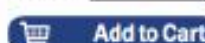


Your Account ▼

Search Results

Sort by: Relevance ▼

Shopping Cart Total: \$X,XXX.XX | Remaining Budget: \$X,XXX.XX









-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345 | Pack of 500
[Customer Item #: ABC12345 | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description Goes Here and is in Upper and Lowercase**
Item #: ABC12345 | Case of 999
[Customer Item #: ABC12345 | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description Will Go Here and Should be in Upper and Lowercase**
Item #: ABC12345 | Pack of 25
[Customer Item #: ABC12345 | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description in Upper and Lowercase**
Item #: ABC12345 | Each contains 1
[Customer Item #: ABC12345 | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**
-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345 | Box of 50
[Customer Item #: ABC12345 | More Info...](#) List Price: **\$000.00**
Quantity:
 **Add to Cart**



Search Results

Sort by: Relevance ▼

Shopping Cart Total: \$X,XXX.XX | Remaining Budget: \$X,XXX.XX

-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345
[More Info...](#) List Price: **\$000.00**
Qty:
 **Add**
-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345
[More Info...](#) List Price: **\$000.00**
Qty:
 **Add**
-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345
[More Info...](#) List Price: **\$000.00**
Qty:
 **Add**
-  **Item Description Goes Here and Should be in Upper and Lowercase**
Item #: ABC12345
[More Info...](#) List Price: **\$000.00**
Qty:
 **Add**

Reporting: Budget & Department Breakdowns

Site	Department	Budget	\$YTD Available	January	Actual	Var	February	Actual	Var	March	Actual	Var
MANAGER 1												
A												
	Supplies	\$ 900.00		\$ 900.00	\$ 825.00	\$ 75.00	\$ 900.00	\$ 995.00	\$ (95.00)	\$ 900.00		
	Consumables	\$ 1,200.00		\$ 1,200.00	\$ 1,150.00	\$ 50.00	\$ 1,200.00	\$ 1,025.00	\$ 175.00	\$ 1,200.00		
	Equipment	\$ 3,000.00		\$ 3,000.00	\$ 3,520.00	\$ (520.00)	\$ 3,000.00	\$ -	\$ 3,000.00	\$ 3,000.00		
B												
	Supplies	\$ 600.00		\$ 600.00	\$ 775.00	\$ (175.00)	\$ 600.00	\$ 525.00	\$ 75.00	\$ 600.00		
	Consumables	\$ 900.00		\$ 900.00	\$ 825.00	\$ 75.00	\$ 900.00	\$ 899.00	\$ 1.00	\$ 900.00		
	Equipment	\$ 2,500.00		\$ 2,500.00	\$ -	\$ 2,500.00	\$ 2,500.00	\$ 2,000.00	\$ 500.00	\$ 2,500.00		
C												
	Supplies	\$ 1,500.00		\$ 1,500.00	\$ 1,825.00	\$ (325.00)	\$ 1,500.00	\$ 1,200.00	\$ 300.00	\$ 1,500.00		
	Consumables	\$ 2,000.00		\$ 2,000.00	\$ 1,200.00	\$ 800.00	\$ 2,000.00	\$ 2,500.00	\$ (500.00)	\$ 2,000.00		
	Equipment	\$ 2,000.00		\$ 2,000.00	\$ 1,100.00	\$ 900.00	\$ 2,000.00	\$ 500.00	\$ 1,500.00	\$ 2,000.00		
D												
	Supplies	\$ 500.00		\$ 500.00	\$ 495.00	\$ 5.00	\$ 500.00	\$ 550.00	\$ (50.00)	\$ 500.00		
	Consumables	\$ 900.00		\$ 900.00	\$ 850.00	\$ 50.00	\$ 900.00	\$ 900.00	\$ -	\$ 900.00		
	Equipment	\$ 1,200.00		\$ 1,200.00	\$ -	\$ 1,200.00	\$ 1,200.00	\$ 1,000.00	\$ 200.00	\$ 1,200.00		
MANAGER 2												
E												
	Supplies	\$ 2,000.00		\$ 2,000.00	\$ 2,750.00	\$ (750.00)	\$ 2,000.00	\$ 1,800.00	\$ 200.00	\$ 2,000.00		
	Consumables	\$ 3,500.00		\$ 3,500.00	\$ 3,200.00	\$ 300.00	\$ 3,500.00	\$ 3,450.00	\$ 50.00	\$ 3,500.00		
	Equipment	\$ 4,500.00		\$ 4,500.00	\$ 500.00	\$ 4,000.00	\$ 4,500.00	\$ 2,000.00	\$ 2,500.00	\$ 4,500.00		



Imperial Dade is committed to reducing our impact on the natural environment and promoting sustainable business practices in the industries we serve.

Imperial Dade has made the following operational investments:

- LEED Certified headquarters facility
- Branch locations follow a green-cleaning, paper reduction, and recycling policy
- Branch locations have installed LED lighting and auto-faucets
- Delivery trucks are routed with state-of-the-art software, reducing mileage and carbon footprint
- LEED Accredited Professionals on staff
- CIMS-GB Certified Professionals on staff
- Sustainability training programs are provided to municipalities, educational facilities, industry associations, and businesses

Imperial Dade offers our customers the following products and services through our Greensafe™ Program.

- Sustainable product offering including foodservice packaging, towel and tissue, chemicals, can liners, and cleaning equipment. Many products carry 3rd-party certifications and are compliant with USGBC guidelines.
- Consultation on sustainable business practices
- Training on green cleaning practices
- Carbon disclosure reporting
- Green spend reporting
- LEED certification support

Imperial Dade has been recognized as a leader in sustainable business practices:

- 2016 New York City & State Reports Sustainability Award
- 2016 Harvard Maintenance Core Value Client Focus Award