Introducing Imperial Dade

The largest independent distributor of foodservice disposables, janitorial supplies and equipment, serving the United States, Puerto Rico and the Caribbean.

Fifteen state-of-the-art facilities throughout the United States and Puerto Rico providing next-day delivery

- Two corporate headquarters
 - Jersey City, New Jersey: LEED Certified and GMP compliant, 535,000 sq. ft. facility with 85 loading docks
 - Miami, Florida: 220,000 sq. ft. facility with 28 loading docks
- Additional distribution centers with a total of 1.9 million sq. ft. of warehouse space

Top-quality foodservice packaging, paper products, janitorial supplies, chemicals, and equipment from world-class manufacturers

- 15,000 items in stock
- Custom print and special order products available
- 600 supplier partners

Online ordering portal with 24/7 real-time access

- Fully customizable shopping lists
 - Item SKU, description, image, case pack, price, and inventory detail
- Order history access
 - Past order detail and PODs
 - Ship-to, ship-date, and invoice date
 - Email invoices and confirmations
 - A/R balance information
- 24/7 reporting available for download to PDF or Excel
 - Usage reports available by month, quarter, and annual
 - A/R reports
 - SDS reports

Free on-site training programs

- Custodial procedures
- Chemical safety
- Floor care procedures including hard floor, carpet, and stone
- Laundry, housekeeping, and warewashing procedures
- Infectious disease control and blood borne pathogen clean-up
- Food safety and kitchen sanitation

Equipment and machine repair department

- Free pick-up and delivery
- Free repair estimates
- Free loaner equipment and machines during maintenance and repairs
- Free on-site equipment demonstrations and training

Dispenser systems and installation programs

- Free towel, tissue, and soap dispensers on most proprietary brands
- Free chemical mixing stations on most proprietary brands
- Free installation



Victoria Bay brand products

- Foodservice disposables
- Towel and tissue products
- Cleaning chemicals including Greensafe[™] third-party certified products
- Gloves
- Janitorial supplies and equipment



Sustainability efforts and reporting programs

- LEED Certified facility
- LEED Accredited Professionals on staff
- Carbon footprint reduction consulting
- Green spend reporting
- Carbon disclosure reporting
- Greensafe[™] program including sustainable foodservice packaging, third-party certified chemicals, microfiber products, and LED lighting



Imperial Dade is the largest independent distributor of food service products and janitorial supplies on the East Coast. We are an established 80-year-old business that was purchased by Robert Tillis in 2007. Since then, the New Jersey-based company has increased its number of clients to 6,000+ and has acquired eleven companies. In 2008, Robert's son Jason joined the company and became president in 2011.



In 2014, Imperial made a major jump towards futuristic growth when we consolidated all of our metropolitan locations at the time into the current day state-of-the-art facility in Jersey City, NJ.

Imperial Dade, Jersey City, NJ | 255 Route 1 & 9, Jersey City, NJ 07306

- Located only 3 miles from New York City
- 535,000 square feet
- 85 loading docks
- 49,000 pallet positions
- 20,000 different SKU's (amounting to 1,000,000+ cases in inventory)
- LEED Certified for Core & Shell Development maintained by the U.S. Green Building Council (USGBC) and administered by the Green Building Certification Institute (GBCI)
 - Company run fleet of trucks
 - o 120 straight trucks
 - o 25 tractor-trailers
 - Driving pool of over 150 individuals.
- Food Safety and GMP Compliant. This certification shows that the Jersey City location is in accordance with the Food Safety Modernization Act (FSMA 2011) and the Code of Federal Regulations for Good Manufacturing Processes (GMP 21 CFR Part 110)

In 2017 the Imperial Dade partnership began allowing us a greater geographic coverage and ability to serve a broad customer base. This partnership expanded our reach into the Southeast and Mid-Atlantic markets and we added an additional headquarters in Miami, FL. We can offer **next day delivery from Boston, MA to Southern Florida.**

Imperial Dade, Miami FL. | 9601 NW 112th Avenue, Miami, FL 33178

- 220,000 square feet
- 24 loading docks
- 44 straight trucks
- 12 tractor trailers

The geographic location of all Imperial Dade warehouse facilities are a key to the foundation of this Supply Partnership.

Imperial Dade has zero geographical limitations and/or volume restrictions for your locations and future growth.



Miami



Orlando

Jacksonville



Facilities



Imperial Dade is GMP (Good Manufacturing Practices) Compliant and meets the standards of the FSMA (Food Safety Modernization Act).

How Imperial Dade remains GMP Compliant:

- We have a full-time Safety & Compliance Manager
- We conduct internal monthly GMP Inspections, as well as annual ASI Food Safety audits to ensure all standards and regulations are met
 - Areas of inspection include:
 - Housekeeping
 - Record keeping
 - Personnel practices
 - Equipment maintenance
 - Sanitation procedures
 - Allergen control
 - Food Safety Plan
 - Safety & GMP Handbook
 - Security
- We utilize approved vendor processes to ensure all goods are coming from high quality facilities
 - Suppliers are required to complete quality questionnaires
- Imperial is registered with the FDA because we do supply food products (salt, pepper, condiments, etc.)



Imperial Dade owns our own ERP software as well as having our own in-house IT staff of roughly 10 employees. We have our own internal ordering system, EDI & FTP capabilities & the ability to interface or integrate with any software platform that our customers use. Direct benefits that we have found for any of the above capabilities are:

- Cost Savings → staffing/employee costs as well as products
 - Time/Labor savings for all parties involved
 - Day-to-day ordering, new employee training
 - Increases your buying power
- Increases employee production and strengthen relationships
- Absolute control and visibility over the company's ordering & billing

Our technology capabilities at Imperial Dade is a direct benefit to our service. Everything is scanned thru via RF technology, meaning we know where every case is at all times.

We have a labeling system that can be specific to your needs. If you want your orders separated by store location or department, we can do that based on the pallet for delivery, by the end of the year we will have these labels on every single case on that order. See example below.

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Site	Department	Budget	\$YTD Available	January	Actual	Var	February	Actual	Var	March	Actual	Var
MANAGER 1												
A												
	Supplies	\$ 900.00		\$ 900.00	\$ 825.00	\$ 75.00	\$ 900.00	\$ 995.00	\$ (95.00)	\$ 900.00		
	Consumables	\$ 1,200.00		\$ 1,200.00	\$ 1,150.00	\$ 50.00	\$ 1,200.00	\$1,025.00	\$ 175.00	\$ 1,200.00		
	Equipment	\$ 3,000.00		\$ 3,000.00	\$ 3,520.00	\$ (520.00)	\$ 3,000.00		\$ 3,000.00	\$ 3,000.00		
В												
	Supplies	\$ 600.00		\$ 600.00	\$ 775.00	\$ (175.00)	\$ 600.00	\$ 525.00	\$ 75.00	\$ 600.00		
	Consumables	\$ 900.00		\$ 900.00	\$ 825.00	\$ 75.00	\$ 900.00	\$ 899.00	\$ 1.00	\$ 900.00		
	Equipment	\$ 2,500.00		\$ 2,500.00	\$ -	\$ 2,500.00	\$ 2,500.00	\$ 2,000.00	\$ 500.00	\$ 2,500.00		
с												
	Supplies	\$ 1,500.00		\$ 1,500.00	\$ 1,825.00	\$ (325.00)	\$ 1,500.00	\$1,200.00	\$ 300.00	\$ 1,500.00		
	Consumables	\$ 2,000.00		\$ 2,000.00	\$ 1,200.00	\$ 800.00	\$ 2,000.00	\$ 2,500.00	\$ (500.00)	\$ 2,000.00		
	Equipment	\$ 2,000.00		\$ 2,000.00	\$ 1,100.00	\$ 900.00	\$ 2,000.00	\$ 500.00	\$ 1,500.00	\$ 2,000.00		
D												
	Supplies	\$ 500.00		\$ 500.00	\$ 495.00	\$ 5.00	\$ 500.00	\$ 550.00	\$ (50.00)	\$ 500.00		
	Consumables	\$ 900.00		\$ 900.00	\$ 850.00	\$ 50.00	\$ 900.00	\$ 900.00	\$ -	\$ 900.00		
	Equipment	\$ 1,200.00		\$ 1,200.00	\$-	\$ 1,200.00	\$ 1,200.00	\$1,000.00	\$ 200.00	\$ 1,200.00		
MANAGER 2												
E	Supplies	\$ 2,000.00		\$ 2,000.00	\$ 2,750.00	\$ (750.00)	\$ 2,000.00	\$1,800.00	\$ 200.00	\$ 2,000.00		
	Consumables	\$ 3,500.00		\$ 3,500.00	\$ 3,200.00	\$ 300.00	\$ 3,500.00	\$3,450.00	\$ 50.00	\$ 3,500.00		
	Equipment	\$ 4,500.00		\$ 4,500.00	\$ 500.00	\$ 4,000.00	\$ 4,500.00	\$ 2,000.00	\$ 2,500.00	\$ 4,500.00		
	NY Region	NE Region	Mid-Atlantic	(+)						: •		

Sustainability: LEED Certified Facility & Accredited Professionals

Jersey City NJ Prologis Ports Jersey City LEED for Core & Shell Development (v2009) Attempted: 40, Denied: 0, Pending: 0, Awarded: 43 of 110 pc		Project ID: 1000027838 Status Certified Certified Certified Certified Certified 08/19/2015	
	le	ed-cs	
SUSTAINABLE SITES	12 OF 28		
SSp1 Construction Activity Pollution Prevention	Y	MATERIALS AND RESOURCES	CONTINUED
SSc1 Site Selection	0/1	MRc3 Materials Reuse, 5%	0/1
SSc2 Development Density and Community Connectivity	5/5	MRc4 Recycled Content	2/2
SSc3 Brownfield Redevelopment	1/1	MRc5 Regional Materials	2/2
SSc4.1Alternative Transportation-Public Transportation Access	0/6	MRc6 Certified Wood	1/1
SSc4.2Alternative Transportation-Bicycle Storage and Changing Roor			
SSc4.3Alternative Transportation-Low-Emitting and Fuel-Efficient V	3/3	INDOOR ENVIRONMENTAL QUALITY	4 OF 12
SSc4.4Alternative Transportation-Parking Capacity	2/2	IEQp1 Minimum IAQ Performance	Y
SSc5.1Site Development-Protect or Restore Habitat SSc5.2Site Development-Maximize Open Space	0/1	IEQp2 Environmental Tobacco Smoke (ETS) Control	Y
SSc6.1Stormwater Design-Quantity Control	0/1	IEQc1 Outdoor Air Delivery Monitoring	0/1
SSc6.2Stormwater Design-Quality Control	0/1	IEQc2 Increased Ventilation	0/1
SSc7.1Heat Island Effect, Non-Roof	0/1	IEQc3 Construction IAQ Mgmt Plan-During Construction	1/1
SSc7.2Heat Island Effect-Roof	0/1	IEQc4.1Low-Emitting Materials-Adhesives and Sealants	1/1
SSc8 Light Pollution Reduction	0/1	IEQc4.2Low-Emitting Materials-Paints and Coatings	1/1
SSc9 Tenant Design and Construction Guidelines	1/1	IEQc4.3Low-Emitting Materials-Flooring Systems	1/1
		IEQc4.4Low-Emitting Materials-Composite Wood and Agrifiber Prod	
WATER EFFICIENCY	4 OF 10	IEQc5 Indoor Chemical and Pollutant Source Control	0/1
WEp1 Water Use Reduction-20% Reduction	Y	IEQc6 Controllability of Systems-Thermal Comfort IEQc7 Thermal Comfort-Design	0/1
WEc1 Water Efficient Landscaping	4/4	IEQc8.1Daylight and Views-Daylight	0/1
WEc2 Innovative Wastewater Technologies	0/2	IEQc8.2Daylight and Views-Daylight	0/1
WEc3 Water Use Reduction	0/4	Equilibright and thems thems	012
		INNOVATION IN DESIGN	4 OF 6
	11 OF 37	Dc1.1 Innovation in Design	0/1
EAp1 Fundamental Commissioning of the Building Energy Systems	Y	IDc1.1 Innovation in Design IDc1.1 MRc2 Exemplary Performance	1/1
EAp2 Minimum Energy Performance	Ŷ	IDc1.2 Innovation in Design	0/1
EAp3 Fundamental Refrigerant Mgmt	Y	IDc1.2 MRc6 Exemplary Performance	1/1
EAc1 Optimize Energy Performance	5/21	IDc1.3 Innovation in Design	0/1
EAc2 On-Site Renewable Energy	0/4	IDc1.3 MRc5 Exemplary Performance	1/1
EAc3 Enhanced Commissioning	0/2	IDc1.4 Innovation in Design	0/1
EAc4 Enhanced Refrigerant Mgmt	0/2	IDc1.4 Innovation in Design	0/1
EAc5.1Measurement and Verification-Base Building	3/3	IDc1.5 Innovation in Design	0/1
EAc5.2Measurement and Verification-Tenant Submetering	3/3	IDc1.5 Innovation in Design	0/1
EAc6 Green Power	0/2	IDc2 LEEDŮAccredited Professional	1/1
	7 OF 13		
MATERIALS AND RESOURCES		P REGIONAL PRIORITY CREDITS	1 OF 4
MRp1 Storage and Collection of Recyclables	Y	SSc5.1Site Development-Protect or Restore Habitat	0/1
MRc1 Building Reuse-Maintain Existing Walls, Floors and Roof	0/5	SSc6.1Stormwater Design-Quantity Control	0/1
MRc2 Construction Waste Mgmt	2/2	WEc2 Innovative Wastewater Technologies	0/1
		EAc1 Optimize Energy Performance	1/1
		EAc2 On-Site Renewable Energy	0/1
		MRc1 Building Reuse-Maintain Existing Walls, Floors and Roof	0/1
		TOTAL	43 OF 110
		40-49 Points 50-59 Points 60-79 Points 80+ Points CERTIFIED SILVER GOLD PLATINUM	

LEED GREEN ASSOCIATE	GREEN BUSINESS CERTIFICATION INC. CERTIFIES THAT Grace Best HAS ATTAINED THE DESIGNATION OF LEED [®] Green Associate TM By demonstrating the knowledge and understanding of green building practices and principles needed to support the use of the LEED green building program.
10995439-GREEN-ASSOCIATE CREDENTIAL ID 29 SEP 2016 ISSUED 29 SEP 2018 VALID THROUGH	GAL VITTOR, OBCI CHARPERSON MAHESH RAMANUJAM, OBCI PRESIDENT





Imperial Dade is committed to reducing our impact on the natural environment and promoting sustainable business practices in the industries we serve.

Imperial Dade has made the following operational investments:

- LEED Certified headquarters facility
- Branch locations follow a green-cleaning, paper reduction, and recycling policy
- Branch locations have installed LED lighting and auto-faucets
- Delivery trucks are routed with state-of-the-art software, reducing mileage and carbon footprint
- LEED Accredited Professionals on staff
- CIMS-GB Certified Professionals on staff
- Sustainability training programs are provided to municipalities, educational facilities, industry associations, and businesses

Imperial Dade offers our customers the following products and services through our Greensafe™ Program.

- Sustainable product offering including foodservice packaging, towel and tissue, chemicals, can liners, and cleaning equipment. Many products carry 3rd-party certifications and are compliant with USGBC guidelines.
- Consultation on sustainable business practices
- Training on green cleaning practices
- Carbon disclosure reporting
- Green spend reporting
- LEED certification support

Imperial Dade has been recognized as a leader in sustainable business practices:

- 2016 New York City & State Reports Sustainability Award
- 2016 Harvard Maintenance Core Value Client Focus Award